MowJoe Landscaping

Landscaping Proposal

20 February 2008

Hope Valley Green Front Entrance/Hope Valley Green HOA

Stage 1: <u>Removal, Disposal and Relocation</u>

MowJoe Landscaping will remove and legally dispose of the following:

1 each Large Pine, including stump

1 each Large Hardwood, including stump

12 each Bridal Wreath Spirea

30 each Varigated Privet

13 each Red Bud Trees

1 each Dwarf Alberta Spruce

All current ground cover

Additionally, MowJoe Landscaping will remove and relocate the following:

13 each Dwarf Nandina

16 each nandinas and daylilies

Stage 2: <u>Installation</u>

MowJoe Landscaping will procure, pickup, transport to site, transport on site, and correctly install the following:

Substituted 3 each Magnolia Grandiflora DD Blanchard 12' Magnolias for 3 each 18' Magnolia 'Brackens Brown Beauty' \$3400

4 each #10 3'-4' llex Conuta 'Bufordii' Dwarf Buford Holly \$400

2 each 10' Foster Holly **NOTE: 12' would be \$1000** \$750

6 each 12' Thuja Plicata' Green Giant Western Arborvtae \$2040

4 each #45 Cornus Florida 'White Flowering' \$1600

^{**}Please note that MowJoe will make every available effort to relocates the above two items safely. However, we cannot guarantee their survival

20 each #3 llex Vomitoria 'Nana" Dwarf Yaupon Holly \$485

Approx. 30 yards double shredded natural mulch \$650

Approx. 100 bales Pine Straw, Installed \$650

Additionally, MowJoe will install 8 yards of dirt, per HOA request, behind the current retaining wall.

\$245

The price and terms and conditions for this proposal shall be:

Stage 1 Removal, Disposal and Relocation \$1,440

Stage 2 Installation \$9,845

Total Project \$11,285

MowJoe would require a 33% project materials deposit and the balance would be due 7 days after installation in complete.

Additional response from email questions:

With regard to the questions you attached, I'll try and answer them as concisely as possible: He wondered, "if we are planning to install an irrigation system later, is it a mistake to get these trees and shrubs in-place and then risk damage to them during installation of the irrigation system. It may be that the irrigation system can be installed without jeopardizing the tress and shrubs but I would like to pose the question." The trees and shrubs would not be damaged at all with the type of irrigation system we originally proposed, which is extremely important with regard to the issue of water. We were going to use Microspray with a Toro Eclipse system (for which we are Toro certified to install). Microspray allows us to directly water the roots, under ground cover, with smaller amounts of water than a traditional irrigation system. Although open areas are definitely easier to install irrigation for, any one chosen to install irrigation later using above ground heads would have to hand dig a small portion of the pvc trenches. An experienced irrigation installer would be able to install around your landscape without doing any significant damage. We are unable to offer this warranty if we plant too closely to the summer heat. What does the guarantee cover and for how long?

MowJoe landscaping will guarantee all new species planted for a period of one year. We are able to do this because we source all new species from different growers, hand pick them and plant them properly. We are also able to offer this warranty as we own a 100 gallon, truck portable water tank and we will provide water as we deem necessary to maintain the health of the plants. We are also able to offer, for a small additional fee, scheduled or as needed waterings via the same portable water capabilities. Further, we would appreciate the opportunity to bid on the maintenance contract for the subdivision, and would be glad to fold the cost of portable watering into that quote.

Are the plants chosen drought tolerant? The new species being planted were all chosen, in part, based on their industry and regional status as drought tolerant. Most Internet searches will show this. They were also chosen based on our prior success planting them, as over our ten years we have learned a lot about which new plantings will do well in this current environment. No species can live without water, but we feel very comfortable about the species chosen, particularly when their size is taken into account.

Please let me know what else I can do to help. We would very much like to bid on the maintenance part of HVG as well; we current service over 75 residential and commercial customers and many of them have been with us for over 5 years now (and a few for all 10). I am confident that we could provide better service than you are currently receiving, and I would love to be in a position to offer our portable watering service.